



## BT Locate

Protect your business-critical data

Building and operating an onsite data centre can be expensive and very time-consuming. One popular option is outsourcing - but co-location centres can be difficult to access. With BT Locate, you can host your data and applications in a secure, local and managed environment. It's also ideal for hosting network equipment, especially as a range of connectivity options from BT is readily available. And best of all, it's affordable.

### Meeting your needs

We can design and build a data centre to your specifications within a local BT operational building. This won't attract unwanted attention. And as the building will be near your offices, you can get there quickly. You'll enjoy low connectivity costs and a high level of security.

Hosting data offsite ensures better business continuity: if there's a problem at your site, your business-critical data and applications will remain safe. Wherever you are, and whatever your needs, we can provide a competitively-priced solution. We have the power and resilience you'll need, along with loads of expertise and capabilities.

### Did you know?

- **Reach and convenience:** we have lots of locations available, so you can site your data centre within easy reach of your offices.
- **Cost-effectiveness and versatility:** we can tailor our solution to your specific needs. You'll retain more control over your data centre and disaster recovery operation whilst keeping costs down and reducing your carbon footprint.
- **Safety and security:** you can be sure of the safety of our solution. Our data suites have 24x7 monitoring and Uptime Institute Tier 3 resiliency features, including uninterruptible power supply (UPS) and redundancy.

## All the right features

Because our data centres are purpose-built, you can choose exactly what you want from many different features. These include cabling and equipment provision; connectivity to BT's network backbone; management and maintenance services; environmental controls; and safety equipment.

Security is paramount for any business, so our facilities have strictly controlled access and a powerful electronic security system – giving you complete peace of mind.

## Impressive flexibility

We've got plenty of space available. We have data centre options to suit all sizes and types of business. Our products range from single racks to much larger installations, as well as high density or hybrid solutions. For smaller businesses, the racks can be located in a secure multi-user area to reduce costs. Meanwhile, larger data centres can be custom-built and have their own dedicated space. And that's not all – we also have financing options available, so you can enjoy a bespoke solution without having to invest large capital sums.

You can add extra capacity quickly and easily to meet your changing business needs. If you need to move somewhere else, the data suite can be moved to the nearest BT facility.

## Great cost savings

Having a locally hosted data centre leads to lower connectivity and travel costs. You can also be connected directly to BT's network backbone, further reducing the total cost of ownership. As well as providing an excellent primary data centre, BT Locate can be used as a cost-effective backup to your own facility.

## Big Benefits

- **A comprehensive solution:** we provide an end-to-end managed solution with a local presence that can support your business growth.
- **Individually tailored:** our solutions range from high density to hybrid, and from single racks to a full data centre. This enables you to choose a solution that suits your needs and budget.
- **Total peace of mind:** you'll have peace of mind that your data is hosted in a secure and stable environment nearby, leaving you free to focus on core business activities.
- **The best of both worlds:** we offer you the perfect compromise between the high cost of building an onsite data centre and outsourcing it to a specialist provider.
- **Stability:** we're a world leader in communications technology. You can be sure that our data centres are just what you need and are built to last, so you can buy with confidence.

## BT Wholesale means total confidence

As a world leader in communications, we guarantee high quality and competitive services. We've invested heavily in developing products and technologies that will meet the needs of the business of the future.

Take the latest communications to market rapidly and without risk. Take your business into the future with a trusted supplier.

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Find out more at: [btwholesale.com/bt-locate](http://btwholesale.com/bt-locate)

## Offices worldwide

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BT Locate. High-quality, secure data centre solutions that will protect your business-critical information.

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