

Step into the Unified Communications market.

As businesses embrace cloud technology, the time is ripe for you to seize on this with our white-labelled Wholesale Hosted Centrex (WHC) solution – it's fast, low-risk and ideal for entering this growing market.

What makes it special?

For your customers

For you

Customers can remove their physical PBX equipment and enjoy the same functionality access from the cloud but with the added benefit of IP communications.

Tailored to meet their needs, whatever their size.

HD

They'll have access to HD voice services and advanced features such as **Skype for Business** when UC Office is purchased

Instant messaging so workers can communicate from anywhere

Audio and web conferencing help cut the cost on calls and equipment and replace face-to-face meetings.

Safe from disaster
The phone system is in the cloud, meaning communications and business can keep running from any location

Easy ordering via portals
Can be done at the touch of a button from a variety of devices.

Offer a complete UC package **or** Pick your components and add your services

Grow your revenue and create 'stickier' customers

The UK market seat base is now over **2 MILLION** with a **30%+** annual growth rate*. **3 MILLION** seats to grab between now and 2020 *Covell 2016

A fully scalable 'pay as you grow' service with no need to invest in R&D, infrastructure or systems. Already, some of our customers have shown margins of 50% and more.

50 PERCENT

Step into the UC market
With PBX systems coming to the end of their lives and businesses moving to the cloud, WHC is a simple, low-risk entry into the market

- No major setup costs
- Fully scalable 'pay as you grow' service
- Reliable and accredited

Online portals
Ordering is a breeze with the online portal. Allows you to order multiple components and a white label feature management portal lets users control their own devices.

How to videos

All the help you need, anytime you want

Our easy to understand range of in-depth How To videos explain everything from ordering to managing the system and reporting

Why BT Wholesale?

- Marketing leading commercial offers
- Future proofed portfolio
- Huge investments in technology
- Reassuring stability and business continuity

The people, the know-how and the drive to make it possible