

Managed Wayleave

Explore this faster, more effective service for getting wayleaves signed and processed, and put your business on the right path to successful wayleave completion.

Email clientreception@bt.com

or call **0800 671 045**

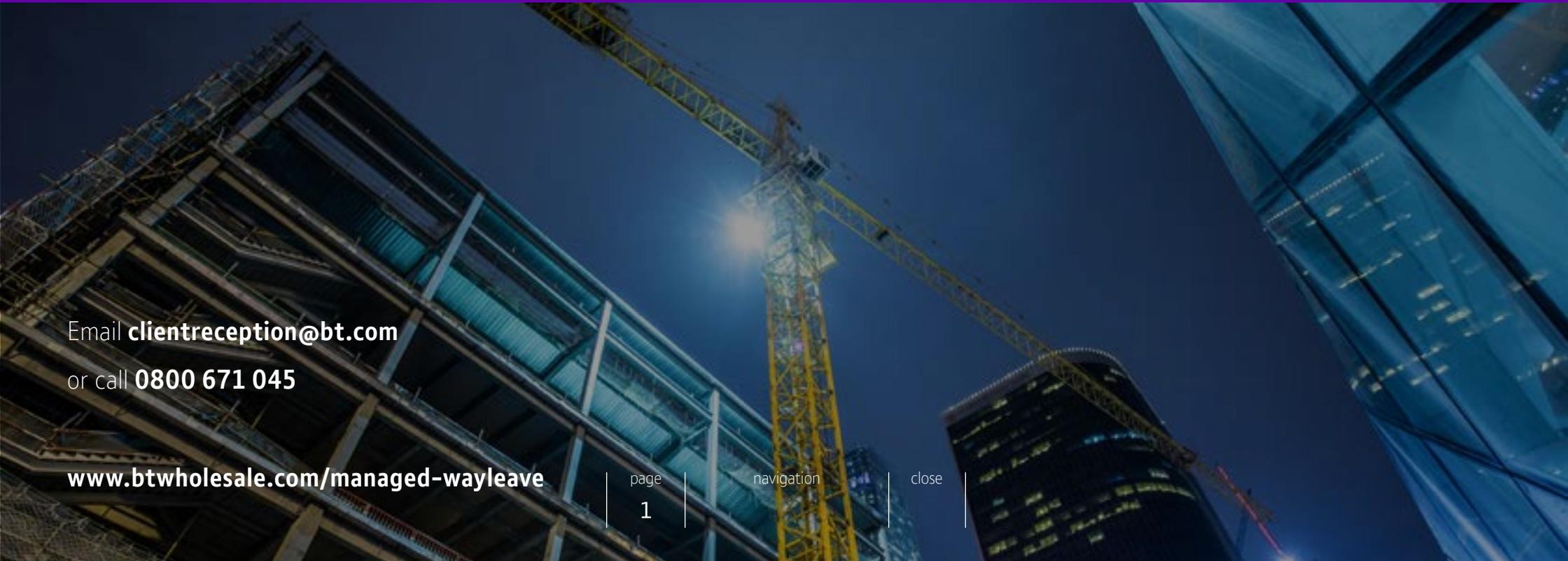
www.btwholesale.com/managed-wayleave

page

1

navigation

close



No pain, all gain

Our Managed Wayleave Service takes away the pain of the wayleave process, by offering you a single point of contact and excellent problem resolution. Because we make things simpler we can reduce project and service delays for your customers, so more wayleaves are completed faster and you get a better return on investment.

We've done our homework. Understanding the bottlenecks in the wayleave process is essential to reducing the time taken to complete. Through our partnership with expert property management company Cluttons, we have analysed wayleave limitations and failures to understand the key issues that result in delays. Using this intelligence, we have developed a process that not only gets the job done, it does so in record time, with minimum fuss.

So overall you get a faster, easier and more cost-effective process that can free-up your valuable time for project and service delivery. With wayleaves signed more quickly, and more processed each year, you can focus on building your core business.



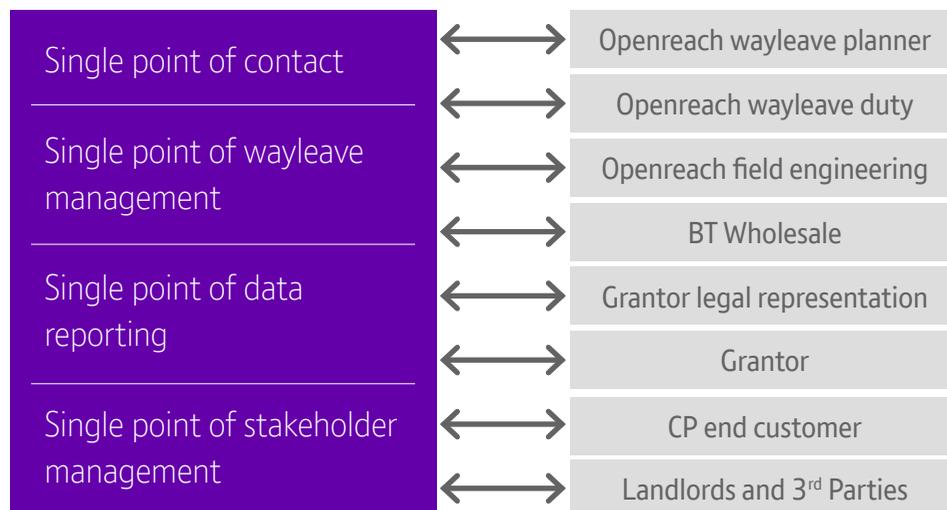
57%

reduction in the time
taken to sign a wayleave

How the Managed Wayleave Service works

How do we do it?

1. We offer a single point of contact, which means service providers no longer have to deal with an overwhelming number of stakeholders.



A process that not only gets the job done, it does so in record time.



2. We manage a wayleave from cradle to grave, tracking the wayleave lifecycle through a dedicated system to streamline and enhance the wayleave process. This includes:

- managing the validation of data: we make sure the data in mandatory wayleave templates is accurate and consistent
- keeping on top of interventions: we track all interventions within the process on a daily basis
- tracking, service level and reporting management: we have a dedicated workflow management system to track, audit and report
- keeping all stakeholders in the process up to date: we can report on current and historical wayleaves by lifecycle event, keeping everyone informed at the touch of a button.

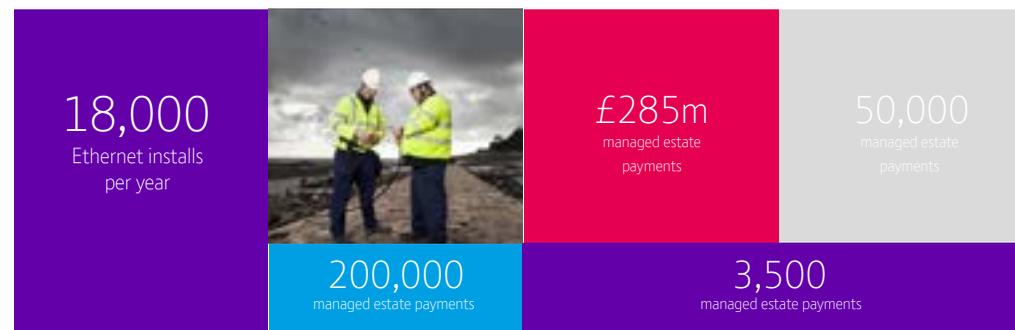
3. We analyse delays and identify solutions using specialist property management knowledge and tools, through our expert partner Cluttons. We're continually improving the service, speeding up the process and making sure customers receive the best possible outcomes for their wayleave applications.



Cluttons – the property management experts

BT Wholesale has partnered with Cluttons to help deliver an exceptional Managed Wayleave Service. Cluttons is a global property management business, operating in 50 countries with a team of telecoms experts in its ranks. The business is responsible for 3,500 wayleaves a year, boasts managed estate payments of £285m annually and has 50,000 leases on its books.

Cluttons role is to provide expert knowledge and tools to help deliver a simpler approach to wayleaves, reducing sticking points, speeding things up and saving our customers money. With access to the resources and in-depth knowledge required to meet almost any technical challenge, Cluttons has already proved to be a key piece of the wayleave management jigsaw.



BT Wholesale means total confidence

As a world leader in communications, we guarantee high-quality and competitive services. We've invested heavily in designing products and resourcing the future of business technology.

Take the latest communications to market rapidly and without the risk. Take your business into the future with a trusted supplier.

Call time on lengthy and complicated wayleave deals with our Managed Wayleave Service

Contact us for more information.

Email clientreception@bt.com
or call **0800 671 045**

Find out more at:
www.btwholesale.com/managed-wayleave

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