

# BT LOCATE

Safe and secure, local data centre solutions



Building and operating an onsite data centre can be expensive and very time consuming. Outsourcing has become a popular option, but co-location centres can be difficult to access. That's why we've developed BT Locate Solutions, so you can host your data and applications in a secure, local and managed environment. It's also an ideal solution for hosting network equipment, especially as a range of connectivity options from BT is readily available.

## BT Locate

With BT Locate, we can help you to design and build a data centre to your exact specifications within a local BT operational building, which won't attract unwanted attention. Importantly, as the building will be near your premises, it offers easy accessibility, with low connectivity costs and a high level of security.

Wherever you are, and whatever your needs, we can provide a competitively priced solution. We have the power, resilience and the expertise and capabilities to deliver. By hosting your data offsite, this ensures better business continuity. If there's a problem at your premises, your business-critical data and applications will still remain safe.

## Did You Know?

- **Reach and convenience.** With so many potential locations available, you can site your data centres within easy reach of your premises
- **Cost-effective and versatile.** We can tailor our solution to your specific needs. You maintain more control over your data centre and disaster recovery operation whilst keeping costs down and also reducing your carbon footprint
- **Safe and secure.** You can be assured of the safety of our solution. BT Locate data suites have 24x7 monitoring and Uptime Institute Tier 3 resiliency features, including uninterruptible power supply (UPS) and redundancy.



Email [clientreception@bt.com](mailto:clientreception@bt.com) or call

**0800 671 045**

[www.btwholesale.com/locate](http://www.btwholesale.com/locate)

## All the right features

Because the data centre is purpose-built, you can choose the exact requirements from our extensive range of features. These include cabling and equipment provision, connectivity to BT's network backbone, management and maintenance services, environment controls and safety equipment.

Security is a paramount concern for any business, so our facilities have strictly controlled access and a stringent electronic security system – giving you complete peace of mind.

## Impressive flexibility

We have plenty of space available with data centre options to suit all sizes and types of business – from single racks to much larger installations, as well as high density or hybrid solutions. For smaller businesses, the racks can be located in a secure multi-user area to reduce costs, whereas larger data centres can be custom-built and have their own dedicated space. And that's not all – we also have financing options available, helping you deliver bespoke solutions without the need to invest large capital sums.

You can introduce additional capacity quickly and easily to meet your changing business needs. If you need to move to another geographical area, the data suite can even be moved to the nearest BT facility.

## Great cost savings

Having a data centre hosted locally to your premises will deliver lower connectivity and travel costs. You can also be connected directly to BT's network backbone, further reducing the total cost of ownership. As well as providing an excellent primary data centre, BT Locate can also be used as a cost-effective backup to your own facility.

## Big Benefits

- **A comprehensive solution.** Designed specifically to focus on your needs – BT Locate provides an end to end managed solution with a local geographic presence, which can support your business growth
- **Tailored to you.** Our solutions range from high density to hybrid, and from single racks to a full data centre build – giving you complete flexibility to deliver a solution that meets your needs and budget
- **Total peace of mind.** Our solution will give you peace of mind that data is hosted in a secure and stable environment nearby, leaving you free to focus on your core business activities.
- **The best of both worlds.** BT Locate offers you the perfect compromise, between the high cost of building an onsite data centre and outsourcing it to a specialist provider
- **Stability.** We're a world leader in communications technology. You can be sure that our data centres are fit for purpose and built to last, so you can sell with confidence.

## BT Wholesale means total confidence

As a world leader in communications, we guarantee high quality and competitive services. We've invested heavily in designing products and resourcing the future of business technology.

Take the latest communications to market rapidly, and without the risk. Take your business into the future with a trusted supplier.

**High quality, secure data centre solutions from BT Locate. We make it possible.**



The information in this publication was correct at time of going to print. We may make minor alterations to the specifications of products which do not affect their performance, and may vary prices and delivery charges.

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Registered office: 81 Newgate Street, London, England EC1A 7AJ.

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